Security Scorecard

CASE STUDY

MAX for Supply Chain Solutions Provider

Industrial equipment manufacturer gained real-time visibility into supplier cybersecurity posture

SecurityScorecard delivers continuous monitoring of critical suppliers

The Challenge: Zero visibility into supplier security

The customer had virtually no visibility into the cybersecurity posture of its suppliers. The company lacked actionable intelligence on vendor vulnerabilities and risk exposure, making it difficult to assess and mitigate third-party cyber threats. This gap created potential downstream risk to its operations, supply chain, and compliance programs.

Solution: Continuous monitoring and enhanced evaluation

The customer implemented MAX, SecurityScorecard's managed service, to gain real-time, continuous insight into the security maturity of its most critical vendors. Instead of relying on one-off assessments, the company now uses security ratings and incident likelihood assessments as key performance indicators in supplier decision-making, with teams tracking progress toward remediation plans on a weekly and monthly basis.

MAX operates a 24x7 Vendor Risk Operations Center (VROC) which continuously analyses thousands of indicators, using its expert insight to alert the customer to the most significant breach indicators and advise on trends across all vendors. When signs of escalating risk like exposure to known exploited vulnerabilities (KEVs), leaked credentials, and ransomware infections are detected, the MAX team will automatically meet impacted vendors, explain the findings, and deliver remediation advice.

> **“SecurityScorecard gave us insights we simply didn’t have before. It’s helped us track supplier security, reduce risk, and strengthen our compliance position through ISO27001 and TISAX certifications.”**
>
> Director of Global Supplier Risk

Customer Info

Industry
Industrial

Headquarters
Europe

Products
MAX Managed Services

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The Results: Improved resilience, compliance, and accountability

Before implementing SecurityScorecard, the customer had no way to assess or benchmark the cybersecurity maturity of its vendors. Now, the company can track real-time changes in vendor ratings, helping to prevent potential incidents and improve overall cyber resilience. The service has also supported TISAX and ISO27001 certifications and has allowed them to incorporate a meaningful security metric into its supplier award process, aligning procurement with cybersecurity risk posture.

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