



NVC NETWORK VALUE COMPONENTS

CASE STUDY

SecurityScorecard Helps Security Technology Consultant Take Control of Its Own Cyber Risk

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THE CHALLENGE

GENERAL INFO

COMPANY

NVC

INDUSTRY

Technology

HEADQUARTERS

Tokyo, Japan

PRODUCTS USED

Ratings

USE CASES

Enterprise Cyber Risk

WHY

SECURITYSCORECARD

Enables NVC to monitor and improve its security posture while sharing its rating with customers and prospects.



As one of Japan's leading networking and security technology integrators, Network Value Components (NVC) is responsible for provisioning, implementing, and maintaining the software and security solutions its clients need to stay safe.

As a technology company itself, NVC has multiple departments that independently manage their own systems. Because no single department had complete visibility or control of the entire company's exposure to internet-facing risks, NVC found that high-risk issues could potentially fall between gaps in security, leaving the company dangerously exposed.

NVC regularly implements SecurityScorecard for its own customers, so to gain complete visibility it became a customer of SecurityScorecard itself. As a company that sells security solutions and security consultation services, NVC needs to keep its own cybersecurity reputation in the eyes of their customers. NVC depends on SecurityScorecard to ensure that any vulnerability is quickly discovered and appropriately addressed.

THE SOLUTION

NVC uses SecurityScorecard to track its risks and ensure they are appropriately remediated, while also using Badges to give customers more peace of mind.

- NVC regularly monitors any changes to its SecurityScorecard rating, using a dip in the score to identify issues that need to be fixed and the department responsible for it.
- The company is able to easily separate high-risk issues that need to be fixed immediately from low-risk issues that can be scheduled for later.
- NVC displays its SecurityScorecard Badge on its homepage so that its customers have visibility into NVC's score, improving confidence.

“Given the growing attention to cyber defense ratings, I think many organizations will show their Badge on their homepage in the future.”

- Yuji Arai, Executive Director, Information System Group

THE RESULTS

Thanks to SecurityScorecard, NVC and its customers now have far more confidence in the company's overall security posture. NVC is also expanding their use of SecurityScorecard to third party risk management and plans to promote the same to their customer base.

“SecurityScorecard makes it possible to speed up our response when a problem is found and check that it has been remediated.”

- Yuji Arai, Executive Director, Information System Group

• **SecurityScorecard makes it easier to achieve NVC's security goals.** *“We utilize SecurityScorecard's ratings as a primary cyber defense tool, and strive to maintain our A grade,” said Yuji Arai.*

• **NVC uses SecurityScorecard to gain insight into security risks outside of the IT department.** *“The systems that we have exposed to the internet aren't just maintained by IT, but are spread across multiple departments. When a security risk is discovered, we can immediately identify the department responsible so they can take the lead in remediation.”*

THE RESULTS

- **SecurityScorecard makes it possible to have more productive, collaborative discussions about security.** *“We have four departments that manage systems that are tracked by SecurityScorecard. We’ve created a task force that represents each department with the sole goal of improving our score. As a result, it’s become possible to discover omissions in each department and then task them appropriately to be fixed.”*

- **NVC can now efficiently manage its response to security risks.** *“Before SecurityScorecard, no one coordinated our security response. By forming a task force that can act as a coordinator, we can monitor more than 110 security issues and then assign the response to the right department. SecurityScorecard makes it possible to speed up our response when a problem is found and check that it has been remediated.”*

- **NVC features its SecurityScorecard Badge on this homepage to prove its security commitment to customers and prospects.** *“By publishing our Badge on our homepage, we can show the world what our rating is. This shows that we have sufficient security measures so that business partners know we take security seriously. Given the growing attention to cyber defense ratings, I think many organizations will show their Badge on their homepage in the future.”*

ABOUT SECURITYSCORECARD

Funded by world-class investors including Silver Lake Partners, Sequoia Capital, GV, Riverwood Capital, and others, SecurityScorecard is the global leader in cybersecurity ratings with more than 12 million companies continuously rated. Founded in 2013 by security and risk experts Dr. Aleksandr Yampolskiy and Sam Kassoumeh, SecurityScorecard's patented rating technology is used by over 25,000 organizations for enterprise risk management, third-party risk management, board reporting, due diligence, and cyber insurance underwriting. SecurityScorecard continues to make the world a safer place by transforming the way companies understand, improve and communicate cybersecurity risk to their boards, employees and vendors. Every organization has the universal right to their trusted and transparent Instant SecurityScorecard rating.



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