SecurityScorecard

COMPANY NURSE™
Because Accidents Happen™

Powered by
Lintelio

CASE STUDY

SecurityScorecard Helps Lintelio Protect Its Attack Surface So It Can Protect Patients

THE **CHALLENGE**

COMPANY
Lintelio

INDUSTRY
Technology

EMPLOYEES
50

HEADQUARTERS
Scottsdale, Arizona

PRODUCTS USED
Ratings

USE CASES
Enterprise Cyber Risk
Third-Party Risk

WHY SECURITYSCORECARD

Allows Lintelio to prove its security posture to clients while ensuring the posture of its own vendors.

With remote working here to stay, the need to maintain a healthy and safe workplace—from any location—remains critical. Not only do employers need to make benefits and resources readily available online, but they must be able to quickly adapt to evolving COVID-19 vaccination and testing requirements.

Lintelio's platform makes it simple for employers to provide employees with immediate access to everything from company nurse services to personalized dashboards explaining benefit usage to modules that power health screenings, test verifications, and attendance tracking. While the company has less than 50 employees, its technology powers some of the largest insurance carriers in the country.

Because the company works with major insurers that manage PII, cybersecurity is essential. As part of a security audit conducted by a new insurer client, **Lintelio** learned that a requirement to pass would be that the company score a B or higher in SecurityScorecard. While Lintelio originally signed up for SecurityScorecard to prove its own security posture, it soon found value in using SecurityScorecard to ensure the security of its vendors.

THE **SOLUTION**

Lintelio uses SecurityScorecard to continually monitor the state of its security and that of its partners.

- **Lintelio** created a free SecurityScorecard account to prove its security posture to clients using an A-F rating.

- The company asks its vendors to create their own accounts so Lintelio can ensure that it doesn't take on unnecessary third-party risk.

Enables the company to verify its security posture to itself and clients

Allows the company to quickly discover and close any external-facing gaps in its security

Uses ratings to evaluate its vendors and prospective partners

"SecurityScorecard helps us shine a light on any areas where we need to drill down to reduce risk."

- Jared Russell, Infrastructure Services Manager, Lintelio

THE **RESULTS**

Thanks to SecurityScorecard, Lintelio has better insight into its security posture so it can undergo any security audit process with con idence.

"We got immediate value from SecurityScorecard. It is now one of the foundations of our security toolkit"
said Jared Russell, Infrastructure Services Manager, Lintelio

- **Lintelio uses SecurityScorecard to go above and beyond security expectations.** *"Even though we don't technically fall under HIPAA's security requirements, we do more than what is required or what some of our competitors do. Our rating helps us monitor our online presence and confirm we're on the right track,"* Russell said.

- **By using SecurityScorecard to gain an outside-in view of its endpoints, Lintelio can quickly identify and close any gaps a hacker might find.** *"We now see anything that becomes exposed to the outsiders in real time."*

- **Lintelio also continuously monitors the ratings of its vendors to ensure that their security is up to Lintelio's standards.** *"We expect our critical vendors to score a B or better in every category. We keep a close eye on our partners and their readiness so that there are no surprises."*

- **The company looks at the SecurityScorecard ratings of prospective vendors and partners as part of its selection process.** *"While a security rating isn't the deciding factor, it helps us quickly determine if there are any red flags we should explore further."*

- **Lintelio uses insights about its vendors to help them improve their security posture, which ultimately reduces risk for Lintelio and its clients.** *"We were working with a nurse staffing partner overseas and discovered they had quite a few gaps in their network. We were able to show them their scorecard so they could make the fixes they needed. Now they use SecurityScorecard to monitor themselves and their own partners."*

ABOUT SECURITYSCORECARD

Funded by world-class investors including Silver Lake Partners, Sequoia Capital, GV, Riverwood Capital, and others, SecurityScorecard is the global leader in cybersecurity ratings with more than 12 million companies continuously rated. Founded in 2013 by security and risk experts Dr. Aleksandr Yampolskiy and Sam Kassoumeh, SecurityScorecard's patented rating technology is used by over 25,000 organizations for enterprise risk management, third-party risk management, board reporting, due diligence, and cyber insurance underwriting. SecurityScorecard continues to make the world a safer place by transforming the way companies understand, improve and communicate cybersecurity risk to their boards, employees and vendors. Every organization has the universal right to their trusted and transparent Instant SecurityScorecard rating.

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